

Company	Name	Designation	DID	Email	Company Information	Type of Partners
Important Note: The contacts provided below are strictly for the use of seeking partnerships for the purpose of STB's Tourism Innovation Challenges only.						
Accenture Mobility	Cliff Teh	Manager (IoT Solution Development, ASEAN)	-	cliff.teh@accenture.com		
adiDesigns	Leonardus Adi Prasetya Suherlan	Principal Designer	81820184	leonardus@adiDesigns.asia	Adidesign Studio is a product design studio based in Singapore. We focus on designing and developing smart products, with expertise in physical computing, IoT sensor systems and robotics for both the front of house and back of house. We cover various industries from Medical-Tech devices, safety sensors for construction, and robotics for consumer and industrial products. For example projects and past works, please refer to www.adidesigns.asia	App developers, Advertising company, or AI/Informatics company. They should be interested in developing hardware as part of their solution such as: sensor system, automatic self-service kiosks, IoT wearables, or robotic service robots.
Alioscopy Singapore Pte Ltd	Laurent Fabry	Director- Asia Pacific	66041256	lfabry@alioscopy.sg		
Amadeus GDS Singapore Pte Ltd	Christian Lukey	Head of Hotels- APAC	65171867	christian.lukey@amadeus.com	Amadeus is a leading provider of advanced technology solutions for the global travel industry. Customer groups include travel providers (e.g. airlines, hotels, rail and ferry operators, etc.), travel sellers (travel agencies and websites), and travel buyers (corporations and travel management companies). The Amadeus group employs around 14,000 people worldwide, across central sites in Madrid (corporate headquarters), Nice (development) and Erding (operations), as well as over 70 local Amadeus Commercial Organisations globally and has a presence in more than 190 countries. The group operates a transaction-based business model. Amadeus is listed on the Spanish Stock Exchange under the symbol "AMS.MC" and is a component of the IBEX 35 index. To find out more about Amadeus please visit www.amadeus.com , and www.amadeus.com/blog for more on the travel industry.	
ARPlanet Pte Ltd	Sam Lee	Business Development Manager	-	sam@arplanet.sg	We are in the business of Augmented Reality technology - Augmented Reality (AR) is the enhancement of real world environment using different ways of computer generated stimuli. AR engages rather than distracts by enriching user experience with tangible technologies. AR is the bridge between day-to-day through graphics, sound, 3-D rendering, animations and GPS location services to achieve the unlimited possibilities. Our applications stretch the potential of what Augmented Reality can present to the current and future mobile application industry. The AR technology integrated in our applications are relevant and content-specific in real time. Through the utilization of AR technology (e.g. adding computer vision, object recognition, object manipulation) the information surrounding the real world allow users to become interactive, manipulable and augmented.	We would like to work with TAs who want to engage the tourists for a complete solutions.
Ascentis Private Limited	Shawn Huin	Senior Business Development Manager	62542821	shawn@ascentis.com.sg	Ascentis has been powering CRM and Loyalty solutions for brands in Singapore for 14 years. In recognition of the stellar work by our team, Ascentis won Marketing Magazine's "Agency Of The Year - CRM & Loyalty" for 4 straight years (2013-2016) and for 3 straight years (2015-2017), we also won the prestigious "Local Hero" award. Today, we are currently serving over 100 over clients across Asia Pacific region.	We are looking for TAs who are interested in finding a partner who can help them leverage on latest technology trends (e.g. Gamification, AR/VR, IoT/wearables), so that they can enhance the delivery of in-destination tour experiences and activities, as well as facilitate the visitor's ease of travel, navigation and transactions.
AutoCrraft Consulting LLP	Linus Lam	RPA Consultant	-	linus.lam@autocraftconsulting.com.sg		
Azaas Private Limited	Tan Yan Ming	Consultant	-	Yanming@azaas.com		
CashShield Pte. Ltd.	Chin Wei Liang, Derrick	Corporate Strategy Analyst	65693686	derrick.chin@cashshield.com	<ul style="list-style-type: none"> · Founded in 2008, CashShield is a fraud management tool which uses a combination of passive biometrics analytics, machine learning, big data and a self-developed financial risk management algorithm to detect and prevent fraudulent transactions online merchants face in real-time. · Our Awards: Most Innovative Product in the National Infocomm Awards 2016 (by Ministry of Infocomms, Singapore), 1st Place in FinTech Awards by Local Founders (by Central Bank, Singapore), Emerging Enterprise Award (EEA) 2014, the Innovation 4 Impact Award 2015 and was awarded the Productivity and Innovation Credit (PIC) under the R&D section for our unique optimized fraud management technology. · Recently, Cashshield has been accredited by IMDA · Some of our Clients: Alibaba, Vodafone, Razer, Asiasoft 	We are currently looking at potential partnership with industry partners (eg NATAS, STB) who can have us at events to share our solution and how we can help travel agencies fight fraud effectively.
Chemistry	Jia Liang Wong		64403004	jialiang@chemistryteam.com		
Circus Social	Prerna Pant	General Manager	-	prerna.pant@circussocial.com		
Circus Social	Neha Mistry	Product & Account Manager	-	neha.mistry@circussocial.com		

Dimension 5	Bryce Ang	Key Accounts Consultant	-	bryce.ang@d5techs.com		
Drop Positioning Systems Pte. Ltd.	Laurence Lee	Director of Marketing & Sales	-	laurence.lee@drop.com.sg		
Drop Positioning Systems Pte. Ltd.	Ben Tang	Chief Technical Officer	-	ben.tang@drop.com.sg		
Facerecog Asia Pte Ltd	Hew Kuan Cheong	Director, Asia Pacific	-	hew.kc@facerecog.asia		
Glee Trees Pte. Ltd.	Christopher Lim	Sales and Technical Director	-	chris.lim@gleetrees.com	GleeTrees Pte Ltd is a Singapore-born company focusing on Robotic Process Automation (RPA) software with artificial intelligence (AI). Our vision is to enable people to spend more time on value-creating activities, by automating mundane and repetitive work. Our software, Gleematic, sees computer screens just as humans do, mimics mouse clicks and keyboard strokes to carry out various processes. It also includes features for extracting data from unstructured text, analyzing sentiments, and predictive analysis. Gleematic is compatible with any I.T. system – even legacy ones.	System integrators/ providers of IoT solutions and devices. Hotels that are willing to be test-beds for proof-of-concept projects.
Integrated Decision Systems Consultancy Pte Ltd	Tong Yanyan	Consultant	62732723	yanyan.tong@idsc.com.sg	Integrated Decision Systems Consultancy Pte Ltd (IDSC) is the first and only company in Singapore specializing in the niche area of operations research/management science (OR/MS). This is the application of scientific methods such as optimisation, simulation, and statistical analysis to help decision makers structure and solve problems, gain insight into complex ones fraught with uncertainty. Our clients are mainly government, MNCs, and some local enterprises. And the projects covers a wide range of topic, including supply chain optimization, transportation, fleet routing, manpower modeling, etc.	We would like to work with a TA company who appreciate solving problems using optimization techniques.
IT Werks	Tan Hui Qing	Assistant Marketing Manager	66353013	huiqing@itwerks.com.sg		
LCO-Creation Singapore Pte. Ltd.	Saki Kobayashi	Co-founder & COO	-	kobayashi@lco-creation.com	LCO-Creation is the creator of TravelDoor - the leading travel mobile app in Japan. TravelDoor contains city guides for over 50 cities globally. The app targets Japanese travelers by providing them with content showcasing the top attractions and places to visit along with 100% offline location maps and navigation. Utilizing this technology, we also provide bespoke lifestyle travel apps to the travel industry. Some of our clients include Hawaiian Airlines, Skyscanner, Sumitomo Mitsui Banking Corporation, JCB and many more. Each app is custom branded to our client's specifications, and most importantly, all local tourist information and location maps are available 100% offline. Additionally, the application is a great way to connect with travelers during the In-Destination phase, build loyalty and increase ancillary spend.	Travel agents. Airlines, Financial services institutions (banks, credit card brands), Travel insurance companies, Publishers, Travel marketing companies, Travel technology companies etc.
LDR Technology	Damian Sim	Director, Marketing & Business Development	-	damian@ldr.sg		
LDR Technology	Christine Kong	Director, Sales	-	christine@ldr.sg	LDR Technology is the dominant player in the design and development of location-based mobile solutions. Its vision is to enable anybody, anywhere in the world without programming knowledge to publish their own location-based trails to transform the way people interact with their own environment using smart phone devices hence the tagline, Discovery Redefined. Its award-winning web-based mobile authoring platform, POCKET-TRIPS™ incorporates 3 location-based technologies (iBeacons, Image Recognition, GPS technologies) to enable visually appealing and engaging content to be pushed onto users' devices when they arrive on site of interests. To date, more than 200,000 participants have experienced LDR's technology.	Partners who are keen in location-based technology from industries that are related to tourism such as retail, F&B, TAs and Hotels.
Liquid Group Pte Ltd	Royston Tan	VP, Merchant Sales	62725115	royston.tan@liquidpay.com		
Nanyang Technological University	Ng Kok Wee	Project Manager	67906537	ngkw@ntu.edu.sg		
p:log	Charmaine Toh	Head of Business Development	63054479	charmaine.toh@plog.com.sg		
Pixel Oak	Lee Kin Kok	Co-founder, CTO	-	kinkok@pixeloak.com		
Pixely	Immanuel Gian	Projects Director	-	immanuel@pixely.sg	We are a web concept and services company started in 2013 with our main focus being in Custom Cloud Applications. The key factor that makes us unique and contribute to our success today is actually our business IT solutioning. We believe that what we do for our clients must make a difference, in revenue or savings. Therefore before embarking on a project, our KPIs go past just the software deliverables but also the business aspect and forecasted profitability of the system we are going to build. Instead of diving head on into product development, we aim to help our client understand and clarify what is really required in the long run for success. Our list of products and services include: • CMS (content management systems) and CRM (customer relationship management systems) • E-commerce sites • Responsive corporate websites • Mobile apps • Web apps	We are looking for partners that are lacking cloud based solution expertise. Especially hardware solutions company that seek to have their devices cloud-enabled and move to the direction of IOT.
Saaragh Technologies	Santosh Rout	Founder & CEO	-	santosh@saaragh.com		

Samsung Asia Pte. Ltd.	Louise Neo	Senior Manager, New Business Development	T: 68333000/ D: 68333017	louise.neo@samsung.com		
Samsung Asia Pte. Ltd.	Frasier Yee	Regional Head of Hospitality	-	frasier.yee@samsung.com	Since its founding in Suwon, Korea in 1969, Samsung Electronics has grown into a global information technology leader, managing more than 200 subsidiaries around the world. The company's offerings include home appliances such as TVs, monitors, refrigerators, and washing machines as well as key mobile telecommunications products like smartphones and tablets. Samsung also continues to be a trusted provider of key electronic components like DRAM and non-memory semiconductors. Samsung pledges to create and deliver quality products and services that enhance convenience and foster smarter lifestyles for its customers around the world. Samsung is dedicated to improving the global community through its constant pursuit of groundbreaking innovations and value creation.	Seeking SI or ISV who have great solutions and requires a technology/hardware partner.
Savioke	Matthew Festo	Country Manager	-	matthew@savioke.com	Savioke is the leader in developing and deploying peer-to-peer robots that work in human environments to improve people's lives. The company's flagship product, Relay, is a beautifully simple yet sophisticated delivery robot that increases productivity, revenue, and delight for people across a range of markets, industries, and applications.	Building management system providers, system integrator's, other technology providers.
Syniverse	Irfan Ismail	Regional Sales Manager, South East Asia Enterprise Solutions Group	63029621	irfan.ismail@syniverse.com	Syniverse enables enterprise to reach nearly every customer on more than six billion connected devices worldwide. Headquartered in USA, with offices in 30 countries globally and 1,000 employees in APAC. Trusted neutral provider of cloud-based mobility solutions for: - Mobile Network Operators, Mobile Virtual Network Operators, Over-the-Top players and other service providers - Large Brands and Enterprises in verticals such as Financial, Travel & Hospitality, Retail and e-Commerce Founded in 1987 as a wholly-owned subsidiary of GTE (now Verizon). Spun-off from Verizon in 2002 and went public on NYSE in 2005. Privatized by Carlyle in 2011; with US\$800M annual revenue.	We are hoping to work with hotels in optimizing the mobile services as a means to drive productivity and increase revenue by addressing some of the problem statements. This is carried out through omni-channel mobile engagement solutions.
Systems Design Pte Ltd	Gary Ong	Account Manager	T: 62167000 Ext 161, D: 62167161	gary_ong@sysdgn.com.sg		
Web Professional House Pte Ltd	Felicia Goh	Director, Business Development	62667169	felicia.goh@wph.com.sg		
Why Innovation	Thomas Yip Chuen Wai	Business Development Manager	66356056	thomas.yip@why-innovation.com		
xEdge Consultancy Pte Ltd	Bruce Lee	Technical Manager	T: 67431902/ D: 67431903	bruce.lee@xedge.com.sg		
XRVision Pte Ltd	Guy Ron	CEO	9857 7473	guyron@XRVision.com	XRVision is a Singapore-based Startup with offices in NY and Israel, specializing in Facial Recognition and Video Analytics in highly challenging scenarios and using low-quality photos/videos. Our Facial Recognition (used to identify a person) and Facial Analytics (used to determine gender, age, expression and face features) engine has an accuracy of 3X the industry standard and can run both locally on a Mini-PC/Kiosk or in the cloud. In addition, our Video Analytics engine can detect various Person & Object behaviours as well as undefined anomalies.	We are looking for partners pursuing the 'SELF CHECK-IN KIOSK' challenge who are looking to integrate our highly accurate Facial Recognition & Analytics engine to offer automatic identification via Facial Recognition (i.e. match the customer to the face photo in the Passport/IC he holds). Partners who are looking for Video Analytics capabilities to detect certain Objects/Person behaviours are welcome to reach out. Note that XRVision has successfully tested its Facial Recognition technology with STB.